

Table of Contents

SURVEY OVERVIEW
Respondents by Workforce Size & Industry
Benefits Offered to Full- & Part-Time Employees
Hours to Qualify for Full-Time Medical & Dental Benefits
Domestic Partner Benefits
MEDICAL PLAN
Medical Plan Offerings
Number of Medical Benefit Plans Offered per Respondent
Employee Enrollment by Contract Type
Medical Benefit Waiting Period
Subsidized Dependent Medical Premiums
Retiree Medical Benefits
Utilization of Tiered Networks
Tiered Network Impact on Employee Contributions
Average Mothly Premium by Plan Type - Individual
Average Monthly Premium by Plan Type - Family
Monthly Premium Detail - PPO without HRA
Monthly Premium Detail - HDHP with HSA
Monthly Premium Detail - HMO
Monthly Premium Detail - POS
Basis for Employee Premium Contributions
Medical Premiums & Employee Contributions by Plan - Individual
Medical Premiums & Employee Contributions by Plan - Family
PPO without HRA In-Network Deductibles (Individual & Family)
HDHP with HSA In-Network Deductibles (Individual & Family)
HMO In-Network Deductibles (Individual & Family)
POS In-Network Deductibles (Individual & Family)
Copays for PCP Visits (Preferred and In-Network)
Copays for Specialists (Preferred and In-Network)
Copays for Emergency Room Visits (Preferred, In-Network and Out-of-Network)
Copays for Urgent Care Visits (Preferred, In-Network and Out-of-Network)
Employee Out of Docket Maximum

PHARMACY OTHER BENEFITS WELLNESS/DISEASE MANAGEMENT

COST MANAGEMENT

About the Maine Health Management Coalition

The Maine Health Management Coalition (MHMC) is a non-profit organization whose over 50 members include public and private purchasers, providers, health plans, and consumers working together to improve the value of health care in Maine.































































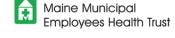














































About This Report

In 2016 the Maine Health Management Coalition reinstituted its Employer Benefit Survey, which surveys Maine employers about the benefits they offer to employees and their dependents. The survey was last conducted in 2010, and resumed last year in response to requests from Coalition members.

This Summary Report of survey results provides a valuable picture of health insurance benefits offered by employers in Maine. Individual purchasers can also use the data to compare their benefits to those offered by other employers in the state. Such information can be useful in informing purchasers' decisions about their future plan offerings and plan renewals.

The results provide key information about employer-based health insurance in Maine, including data on:

- The types of plans offered by employers in Maine
- Premiums by plan type
- Deductibles, copays, coinsurance, and out-of-pocket maximums
- Pharmacy plans
- Wellness and disease management initiatives

In all, 34 employers or plan sponsors responded to the online survey. Respondents include both Coalition members and non-members, and represent government, health care, higher education, private sector, and other sectors. As not all respondents answered every question, the number of respondents varies, and is noted on each chart. The survey was conducted in April 2016, so data reflect plans in place at that time.

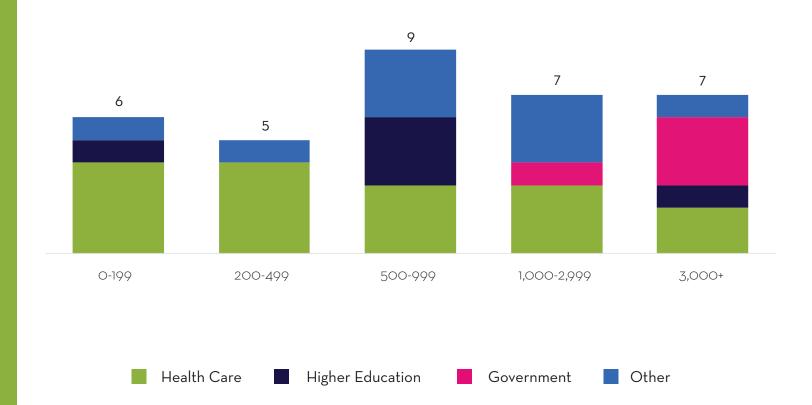
The survey included over 80 questions, many with multiple parts. Information on some questions was not included due to insufficient responses. A respondent's answer to a particular question also may have been excluded if the response was incomplete or difficult to interpret. In addition, respondents identified a small number of minor exceptions relative to some responses that were immaterial to overall trends; those exceptions were not included in the data. Members who have questions about survey topics not covered in the summary report are invited to contact the Coalition (at lnolan@mehmc.org) to determine whether additional information is available.

The Coalition wishes to thank the many employers and plan sponsors who took the time to participate in the survey, as well as the brokers who assisted their clients with this effort. We also are grateful to Employee Benefits Solutions for their help in structuring and co-authoring the survey tool.

The Coalition plans to conduct the survey on a regular basis, providing our members with ongoing data on current benefit offerings, as well as trends over time.

The 34 respondents to range of workforce sizes, from under 200 to more than 3,000. Health care industry respondents were divided fairly evenly across workforce size, as were respondents in the "other" category, which includes several for-profit businesses as well as some nonprofit organizations. tended to be larger, with representing workforces of over 1,000.

Respondents by Workforce Size & Industry



Benefits Offered to Full- & Part-Time Employees

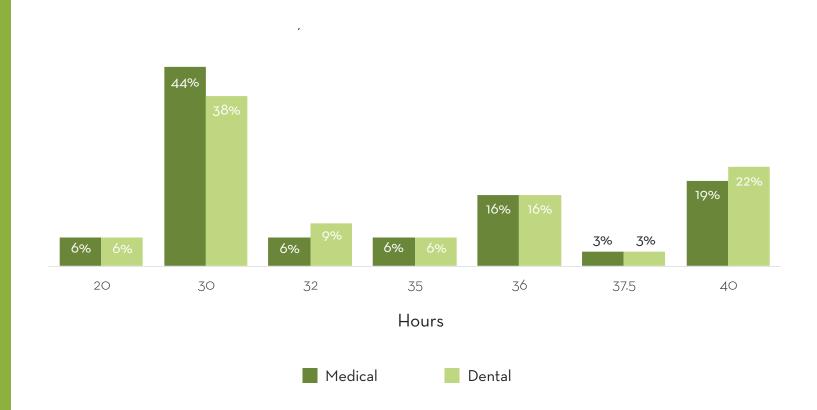


DATA DETAIL

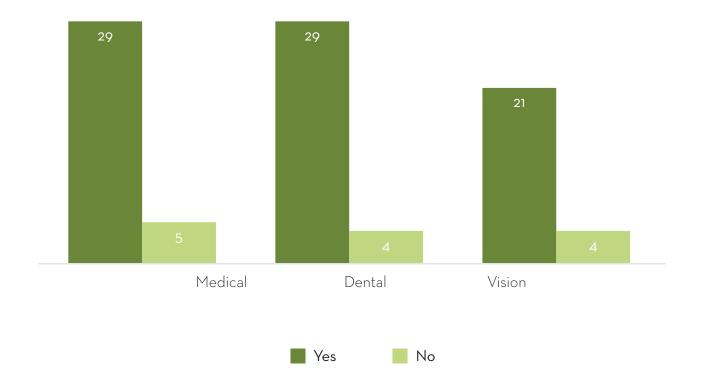
Over 90 percent of responding employers and plan sponsors offer fulltime employees medical, dental, short- and longinsurance benefits. Vision benefits are offered by 75 percent of respondents to full-time workers. Fewer respondents offer benefits to part-time employees. Of those who do. medical and dental to be offered.

The minimum number of needs to work to respondents, but over 90 percent have minimum both medical and dental benefits. For both medical and dental, the most common cut-off for fulltime benefit eligibility is 30 hours.

Hours to Qualify for Full-Time Medical & Dental Benefits



Domestic Partner Benefits

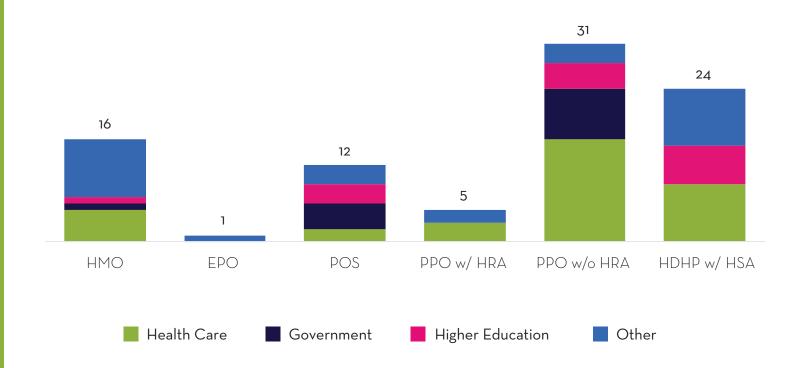


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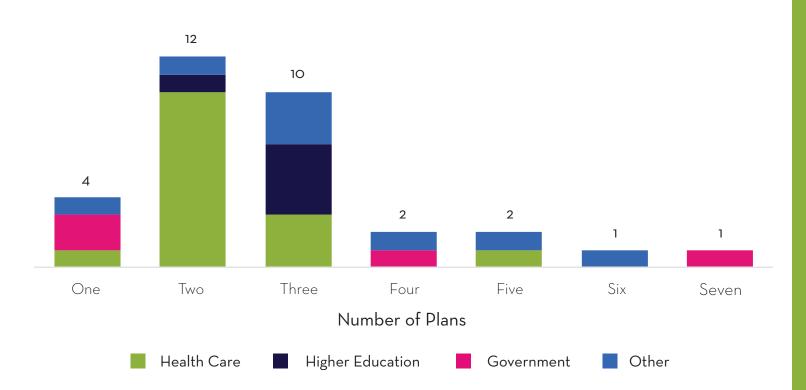
Over 80 percent of respondents offer medical, dental, and vision benefits to domestic partners. Benefits may be subsidized or

Respondents offer 89 offered plan is a PPO (preferred provider (health reimbursement arrangement), with 31 respondents. HDHPs (high with HSAs (health savings accounts) are another respondents.

Medical Plan Offerings



Number of Medical Benefit Plans Offered per Respondent

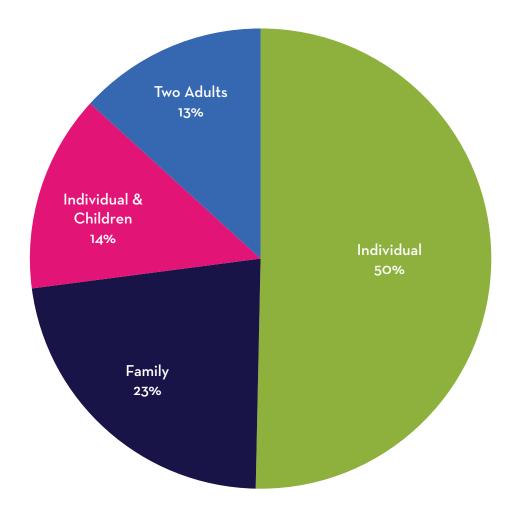


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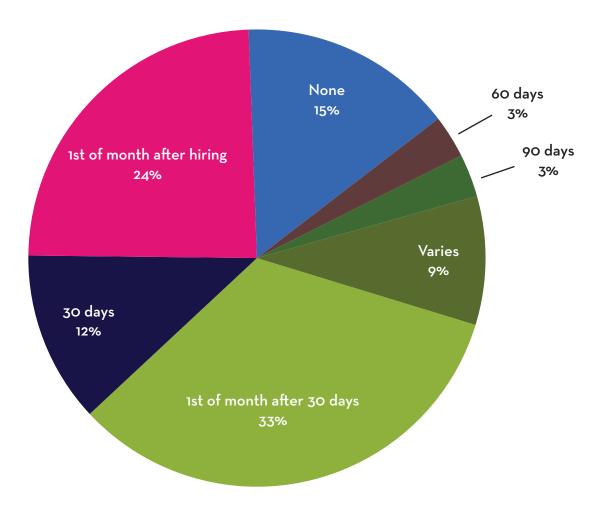
Most of the employers
and plan sponsors who
provided responses,
including most of the
health industry and higher
education respondents,
offer employees two
or three medical plan
options. Over 80 percent
of respondents offer three
or fewer plans, with less
than 20 percent offering
four or more plans.

Among respondents,
half of employees are
enrolled in individual
contracts, with the next
largest percentage—23
percent—enrolled in family
contracts.

Employee Enrollment by Contract Type



Medical Benefit Waiting Period



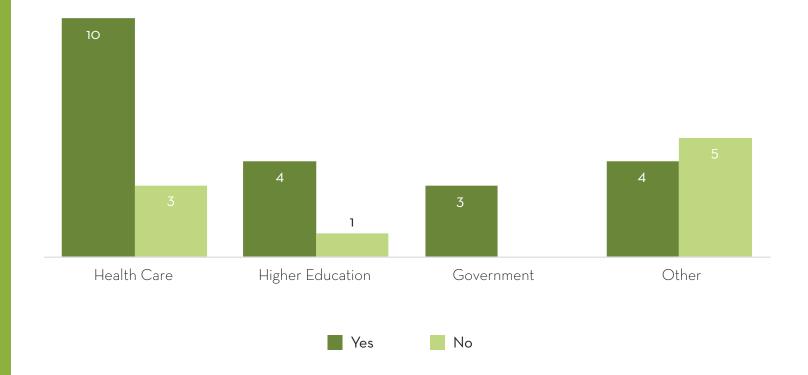
Totals may not add to 100 percent due to rounding

DATA DETAIL

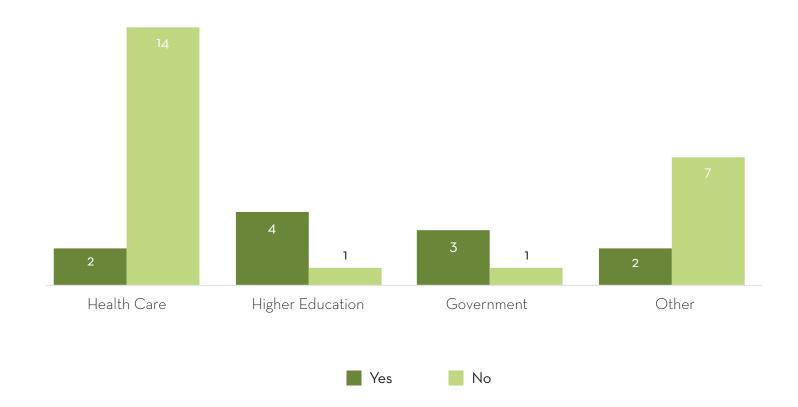
Among respondents, 85 percent have waiting periods before new employees become benefits. For one third of respondents, employees first day of the month following 30 days another 24 percent of eligibility begins on the following the hiring date.

70 percent of respondents provide subsidized medical benefits to dependents. Over three-quarters of health care sector and higher education employers offer subsidized dependent benefits, as do all sectors, the practice is less common, with four 44 percent—subsidizing dependent benefits.

Subsidized Dependent Medical Premiums



Retiree Medical Benefits



DATA DETAIL

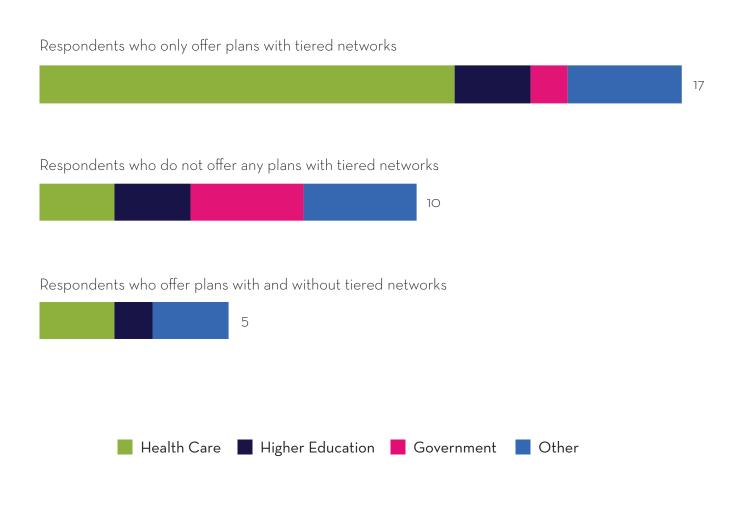
percent) of respondent offer medical coverage to retired employees.

Coverage rates were highest among respondents from the higher education and government sectors, where 7 out of 9 respondents offer coverage to retirees.

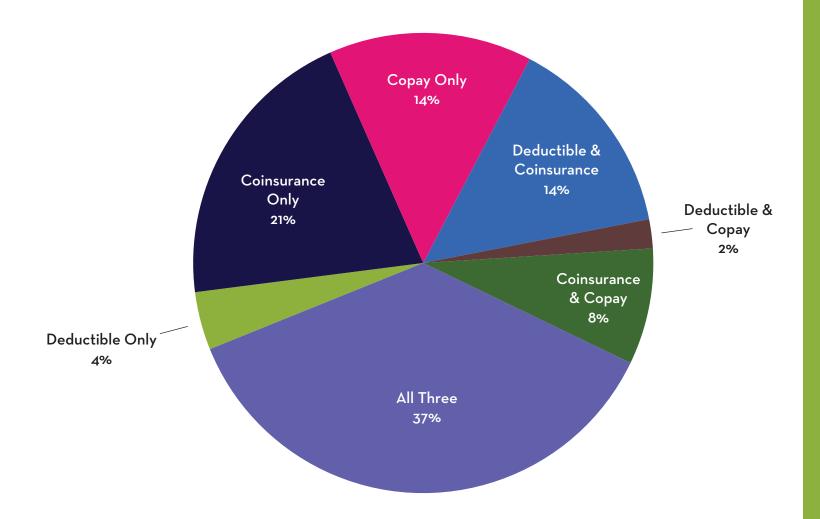
Among the 89 plans
offered by respondents,
50 of them - or 56 percent
- include a tiered network.

Just over half of respondents (53 percent) 75 percent of health 40 percent of higher 25 percent of government 38 percent of other respondents.

Utilization of Tiered Networks



Tiered Network Impact on Employee Cost Sharing



DATA DETAIL

employee cost sharing through adjustments to copays, coinsurance, and/or deductibles.

37 percent of plans adjust all three—copays, coinsurance, and deductibles—based on network tier.

Respondents provided premium information on 41 plans. Among those, average monthly premiums for individuals vary by plan type, from \$489 for high deductible health plans (with HSAs) to \$731 for PPO (with HRA).

Average Monthly Premium by Plan Type - Individual



*EPO and PPO w/HRA based on data from one plan only.

Average Monthly Premium by Plan Type - Family



*EPO and PPO w/HRA based on data from one plan only.

DATA DETAIL

High deductible plans and PPOs without HRAs have the lowest and highest average monthly premiums for families, at \$1,340 and \$1,917, respectively.

Respondents provided
premium data on 11 PPO
(without HRA) plans.
Monthly premiums for
individuals range from
\$480 to \$898, and average
\$681 across the 11 plans.
For families, monthly
premiums average \$1,917,
ranging from \$1,295 to
\$2,667.

Monthly Premium Detail - PPO without HRA

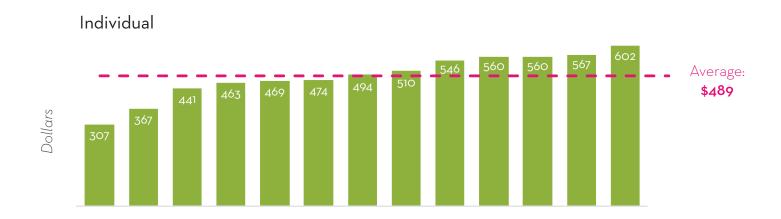




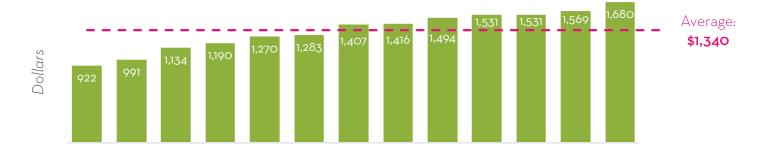
Family



Monthly Premium Detail- HDHP with HSA



Family



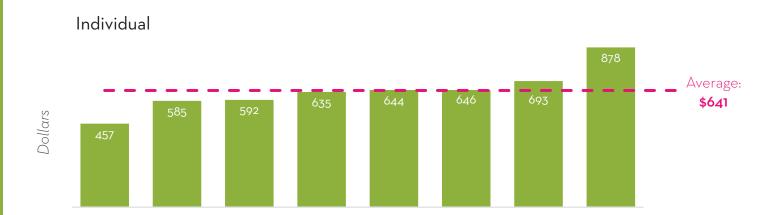
DATA DETAIL

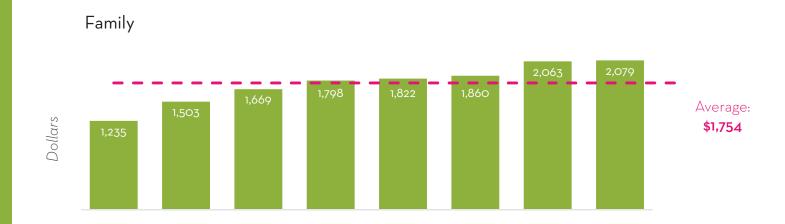
Respondents provided premium data on 13 high deductible health plans (with HSAs). Monthly premiums for individuals average \$489, and range from \$307 to \$602.

For families, premiums average \$1,340, ranging from \$922 up to \$1,680.

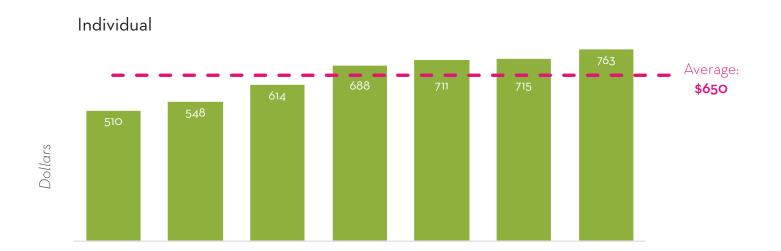
Respondents provided premium data on 8 HMO plans. For individuals, monthly premiums range from \$457 to \$878, with an average of \$641. Among families, premiums range from \$1,235 to \$2,079, averaging \$1,754.

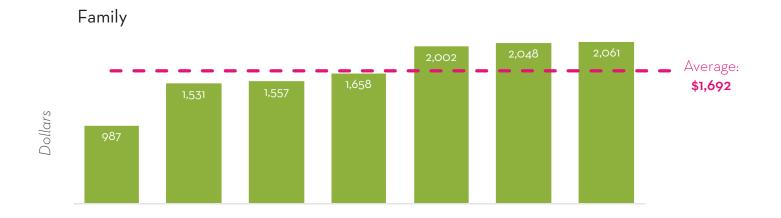
Monthly Premium Detail - HMO





Monthly Premium Detail - POS



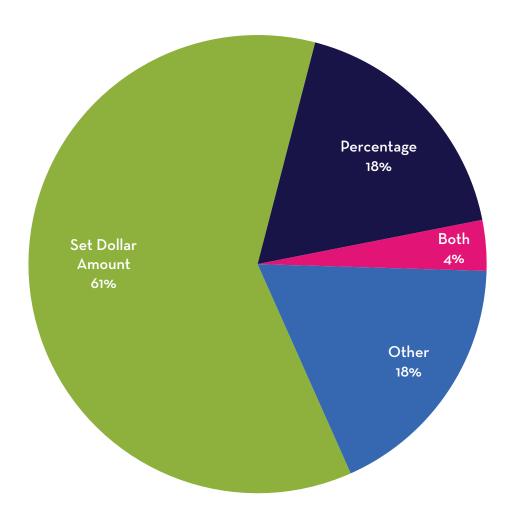


DATA DETAIL

Respondents provided premium data on 7 POS plans. Average monthly premiums for individuals range from \$510 to \$763, averaging \$650.
For families, monthly premiums range from \$987 to \$2,061, averaging \$1,692.

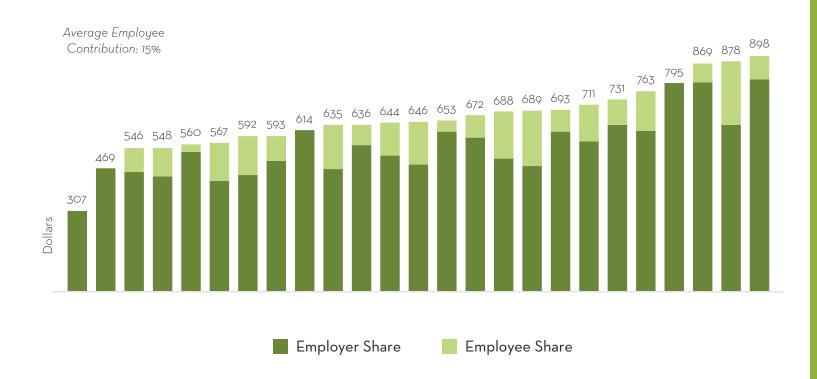
Among respondents, 61 percent base employee on a set dollar amount. while 18 percent calculate contributions as a percentage of premium. Another 18 percent base contributions on other factors, while one employer offers plans that base contributions on both a set dollar amount Among a subsection of 26 respondents, 38 percent have a tiered contribution income and 62 percent do

Basis for Employee Premium Contributions



Totals may not add to 100 percent due to rounding

Medical Premiums & Employee Contributions by Plan - Individual

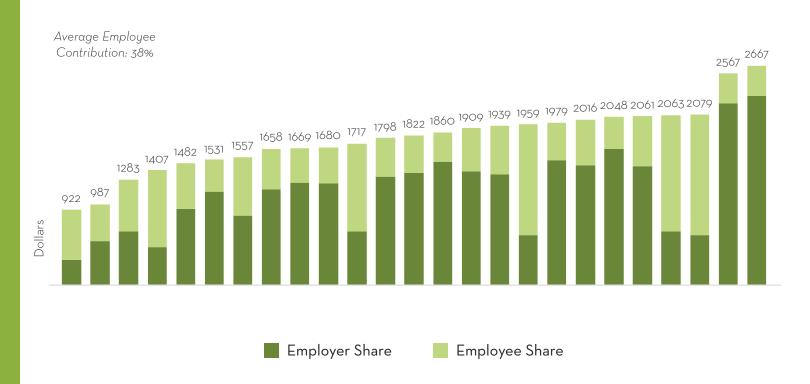


DATA DETAIL

Monthly employee
premium contributions
for individual plans
vary, from no required
contribution up to 31
percent. Over half (56
percent) of the plans have
employee contributions
of 16 percent or less;
the average employee
contribution is 15 percent.

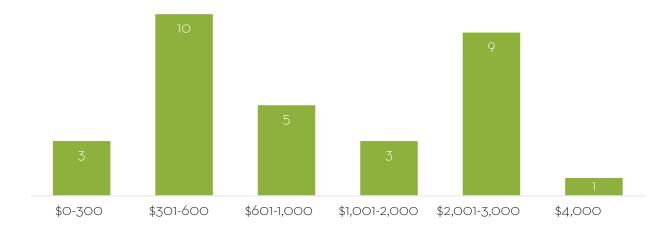
Monthly employee family plans range from 13 percent to 71 percent. The average employee contribution is 38 percent, more than double the 15 percent average employee contribution for individual plans. Nearly half (48 percent) of family contributions between 25 percent and 45 percent.

Medical Premiums & Employee Contributions by Plan - Family

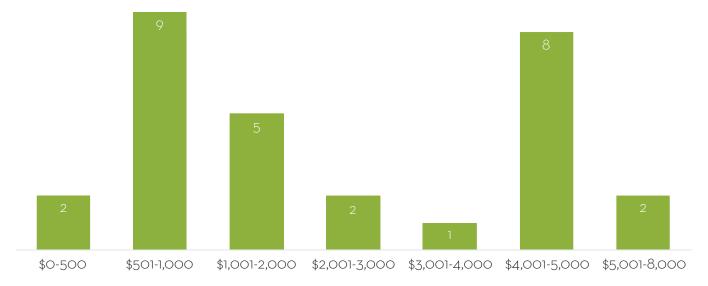


PPO without HRA In-Network Deductibles

Individual



Family



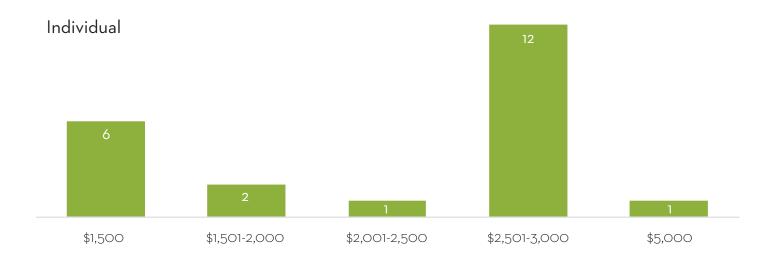
Individual data based on 19 respondents and 31 plans Family data based on 19 respondents and 29 plans

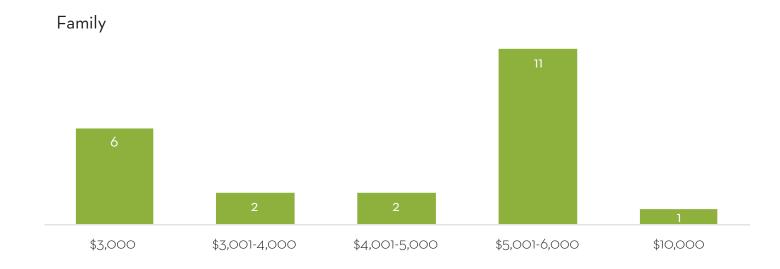
DATA DETAIL

Respondents provided information about 31
PPO plans (without HRAs). For individuals, in-network deductibles range from \$200 up to \$4,000, and average \$1,347. For families, in-network deductibles (for 29 plans) range from \$400 to \$8,000, and average \$2,765.

Respondents provided information about 22
HDHPs (with HSAs). For individuals, in-network deductibles range from \$1,500 to \$5,000, and average \$2,395. For families, in-network deductibles range from \$3,000 to \$10,000, and average \$4,745.

HDHP with HSA In-Network Deductibles





HMO In-Network Deductibles

Individual



Family



DATA DETAIL

Respondents provided information about 11 HMO plans. For individuals, in-network deductibles range from zero to \$2,500, and average \$855. For families, in-network deductibles range from zero to \$5,000, and average \$1,691.

Respondents provided information about 12 POS plans. For individuals, in-network deductibles range from zero to \$2,500, and average \$529. For families, in-network deductibles range from zero to \$5,000, and average \$1,042.

POS In-Network Deductibles

Individual

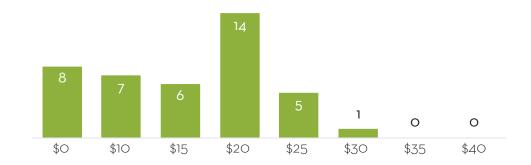


Family



Copays for PCP Visits

Preferred Network





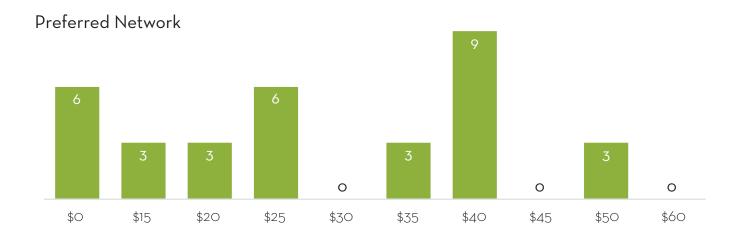
Preferred: Data based on 22 respondents and 41 plans In-Network: Data based on 28 respondents and 61 plans

DATA DETAIL

Copays for PCP visits
within a preferred
network range from zero
to \$30, with \$20 copays
the most common.
Copays for in-network
visits range from zero to
\$40, with \$20 again the
most common copay.

Copays for preferred
network specialist
services vary among
respondents, ranging
from zero to \$50, with \$40
copays the most common.
For in-network specialist
services, copays range
from zero to \$60, with \$25,
\$40, and \$50 copays the
most common.

Copays for Specialists





Preferred: Data based on 20 respondents and 33 plans In-Network: Data based on 28 respondents and 59 plans

Copays for Emergency Room Visits

Preferred Network 0 0 \$75 \$150 \$250 \$0 \$30 \$50 \$100 \$175 \$200 \$300 In-Network 0 \$50 \$0 \$30 \$75 \$100 \$150 \$175 \$200 \$250 \$300

Out-of-Network



Preferred: Data based on 18 respondents and 30 plans / In-Network: Data based on 27 respondents and 59 plans / Out-of-Network: Data based on 21 respondents and 41 plans

DATA DETAIL

network emergency room visits range from zero to \$200, with \$100 copays the most common. For both in-network and out-of-network emergency room visits, copays vary from zero to \$300, with zero, \$100, and \$150 the most common copays.

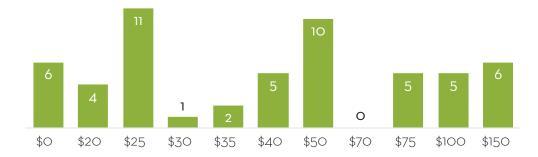
Copays for urgent care visits within a preferred network range from zero to \$75. In-network visits range from zero to \$150, with \$25 and \$50 copays the most common. Outof-network copays range from zero to \$150.

Copays for Urgent Care Visits

Preferred Network



In-Network

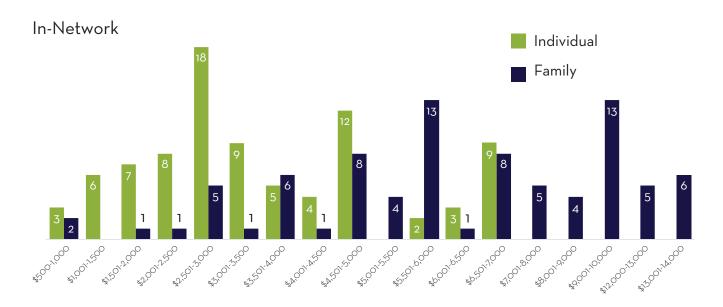


Out-of-Network

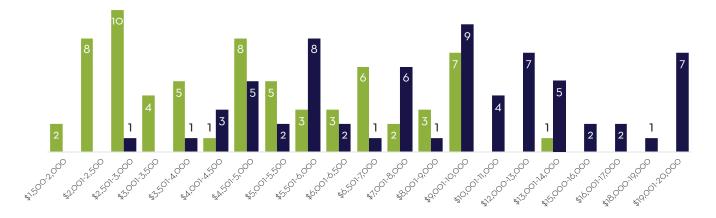


Preferred: Data based on 15 respondents and 27 plans / In-Network: Data based on 25 respondents and 55 plans / Out-of-Network: Data based on 10 respondents and 23 plans

Employee Out-of-Pocket Maximum



Out-of-Network



In-Network: Data based on 32 respondents and 86 plans (individual) / 84 plans (family) Out-of-Network: Data based on 30 respondents and 68 plans (individual) / 67 plans (family)

DATA DETAIL

Out-of-pocket maximums for in-network services vary, ranging from \$500 to \$7,000 for individuals and \$1,000 to \$14,000 for families. For individuals, \$3,000 and \$5,000 are the most common maximums. For families, \$6,000 and \$10,000 maximums are the most common.

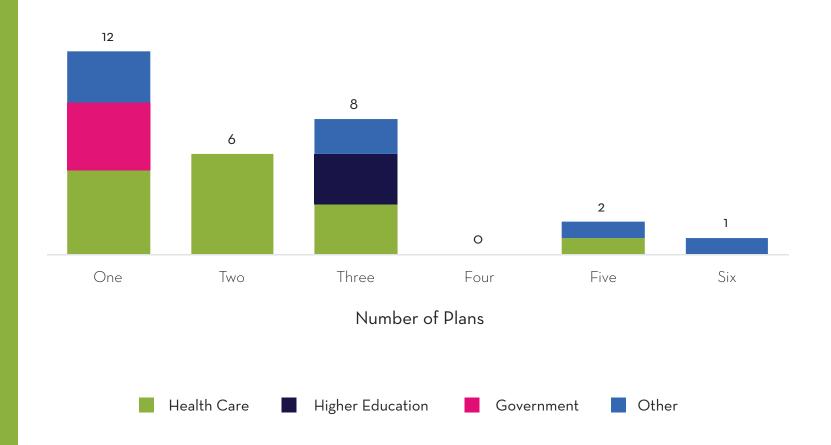
Out-of-pocket maximums for out-of-network services range from \$1,500 to \$13,200 for individuals and \$3,000 to \$20,000 for families.

Among individuals, \$3,000 and \$5,000 are the most common maximums.

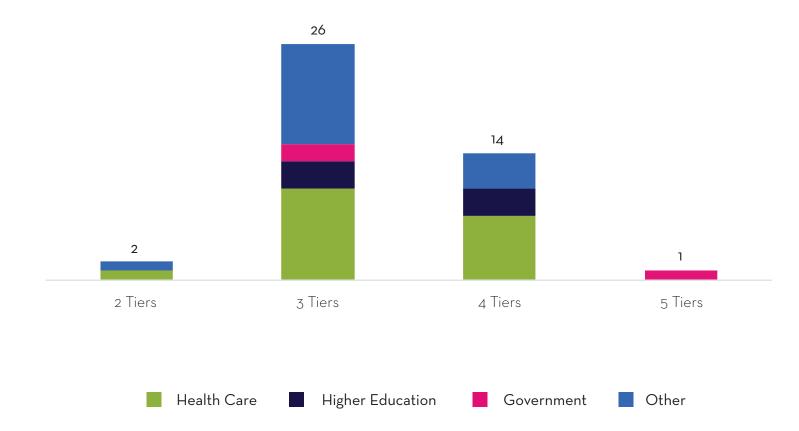
For families, the most common maximums are \$6,000 and \$10,000.

The majority of respondents—59 percent—offer more than one pharmacy plan, with 38 percent offering three or more. All of the respondents from the government sector offer just one plan.

Pharmacy Plans Offered per Respondent



Number of Tiers Offered by Rx Plan



DATA DETAIL

Over 60 percent of

Rx plans offered by

respondents have three

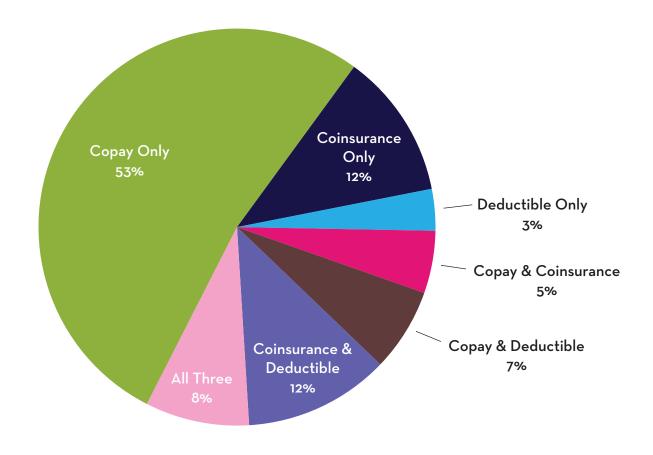
tiers, while another third

have four tiers

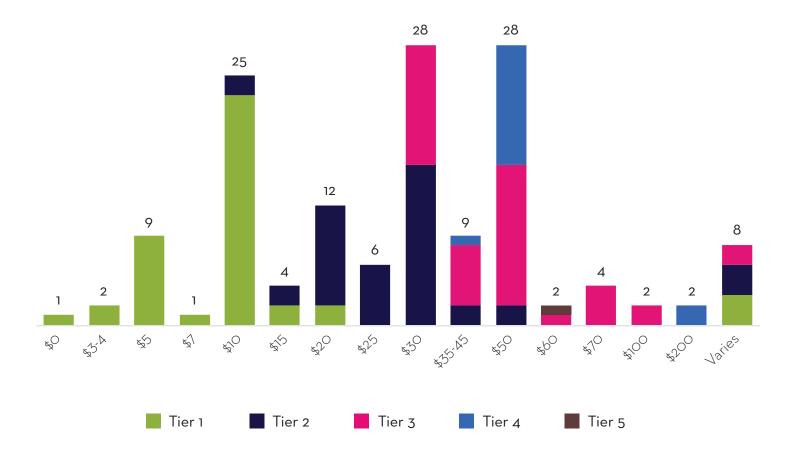
In over half of pharmacy plans, employee cost-sharing is in the form of copays only.

Other plans require a variety of employee contributions, including coinsurance, deductibles, and combinations of copays, coinsurance, and deductibles.

Employee Cost-Sharing - Pharmacy Benefit



30-Day Prescription Copay Overview, by Tier



DATA DETAIL

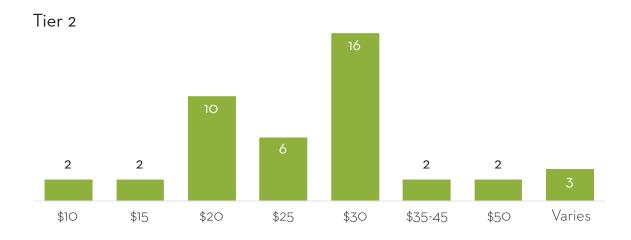
Copays vary both within and across tiers. Not surprisingly, copays for higher tier drugs tend to be higher than copays for lower tier drugs. In some instances, copays are used in conjunction with coinsurance and/or deductibles.

Tier 1: Data based on 26 respondents and 43 plans / Tier 2: Data based on 26 respondents and 43 plans / Tier 3: Data based on 24 respondents and 41 plans / Tier 4: Data based on 9 respondents and 15 plans / Tier 5: Data based on 1 respondent and 1 plan

For Tier 1 drugs, copays range from zero to \$20, with \$10 copays the most common. Among Tier 2 drugs, copays range from \$10 to \$50, with \$20 and \$30 the most common.

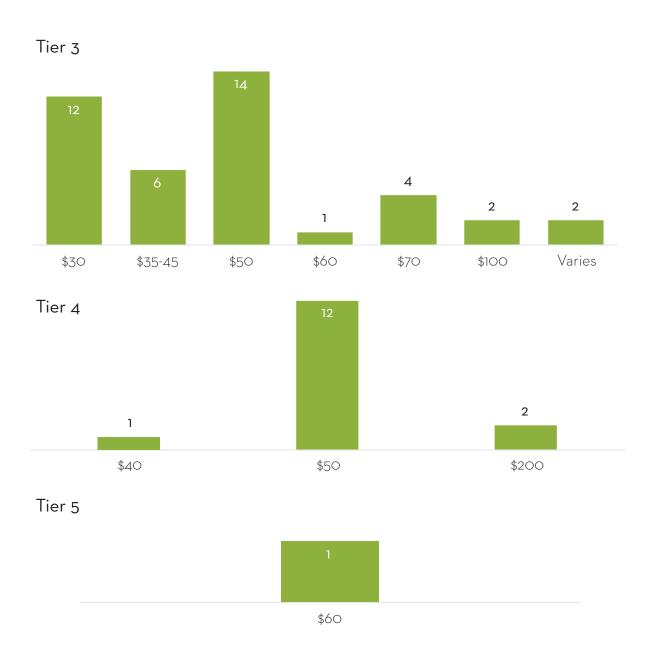
30-Day Prescription Copay, by Tier





Tier 1: Data based on 26 respondents and 43 plans / Tier 2: Data based on 26 respondents and 43 plans / Tier 3: Data based on 24 respondents and 41 plans / Tier 4: Data based on 9 respondents and 15 plans / Tier 5: Data based on 1 respondent and 1 plan

30-Day Prescription Copay, by Tier (cont'd)

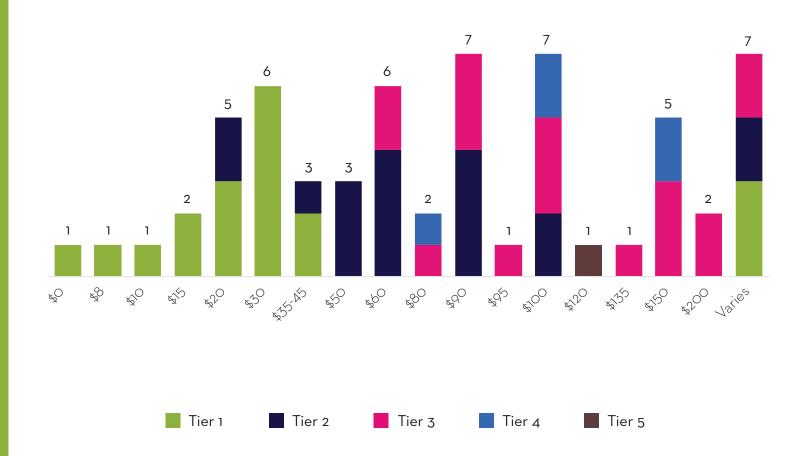


DATA DETAIL

Tier 3 drug copays range from \$30 to \$100, with \$50 copays the most common Tier 4 drug copays range from \$40 to \$200, with most copays set at \$50.

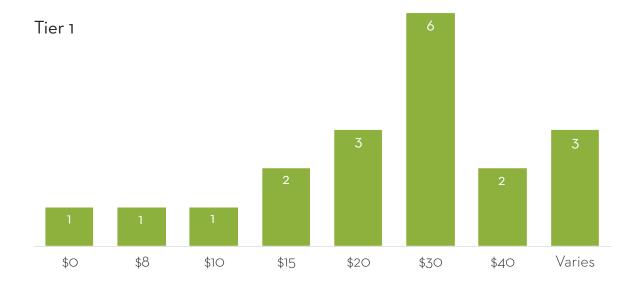
Copays vary both within and across tiers. Not surprisingly, copays for higher tier drugs tend to be larger than copays for lower tier drugs. In some instances, copays are used in conjunction with coinsurance and/or deductibles.

90-Day Prescription Copay Overview, by Tier



Tier 1: Data based on 14 respondents and 19 plans / Tier 2: Data based on 13 respondents and 18 plans / Tier 3: Data based on 13 respondents and 18 plans / Tier 4: Data based on 4 respondents and 5 plans / Tier 5: Data based on 1 respondent and 1 plan

90-Day Prescription Copay, by Tier





Tier 1: Data based on 14 respondents and 19 plans / Tier 2: Data based on 13 respondents and 18 plans / Tier 3: Data based on 13 respondents and 18 plans / Tier 4: Data based on 4 respondents and 5 plans / Tier 5: Data based on 1 respondent and 1 plan

DATA DETAIL

For Tier 1 drugs, copays
range from zero to \$40,
with \$30 copays most
common. Among Tier 2
drugs, copays range from
\$20 to \$100, with copays
between \$50 and \$90
most common.

Tier 3 copays range from \$60 to \$200, while copays for the four respondents offering Tier 4 drugs range from \$80 to \$150.

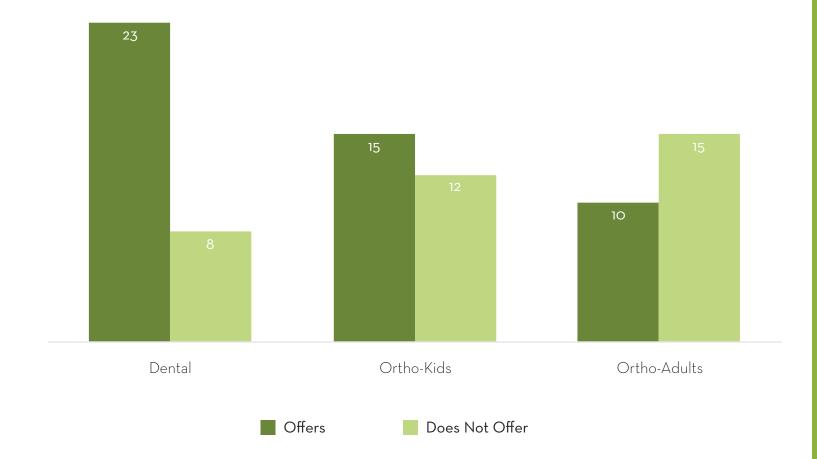
90-Day Prescription Copay, by Tier (cont'd)







Subsidized Dental & Orthodontia Benefits



DATA DETAIL

Nearly three-quarters of respondents offer subsidized dental benefits to employees. Over 50 percent offer subsidized orthodontia benefits for children, while 40 percent offer orthodontia for adults.

Among those offering subsidized dental and orthodontia benefits, maximum benefits vary. The most common maximum for dental benefits, which is nearly always an annual maximum, is \$1,500.

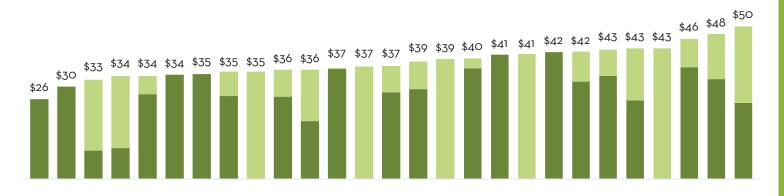
Orthodontia maximums are nearly always lifetime caps and range from \$1,000 to \$2,250.

Dental & Orthodontia Maximum Benefit



Dental Premiums & Employee Contributions by Plan - Individual









DATA DETAIL

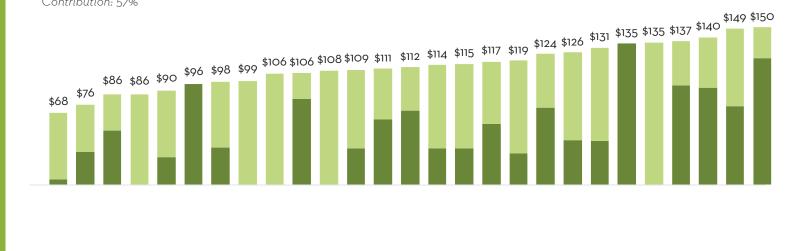
Monthly premiums for individual dental benefits range from \$26 to \$50, with an average premium of \$38. The average employee contribution is \$14—or 38 percent—and the average employer contribution \$24.

Monthly premiums for family dental benefits range from \$68 to \$150, with an average premium of \$113. The average employee contribution is \$64—or 57 percent—and the average employer contribution \$49.

Dental Premiums & Employee Contributions by Plan - Family

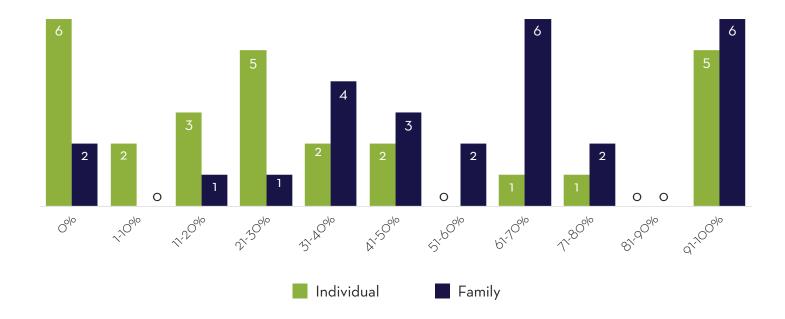
Employer Contribution





Employee Contribution

Dental Premiums - Employee Contribution

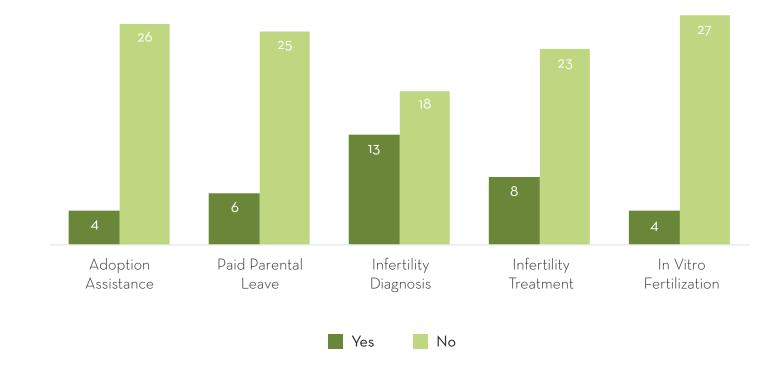


DATA DETAIL

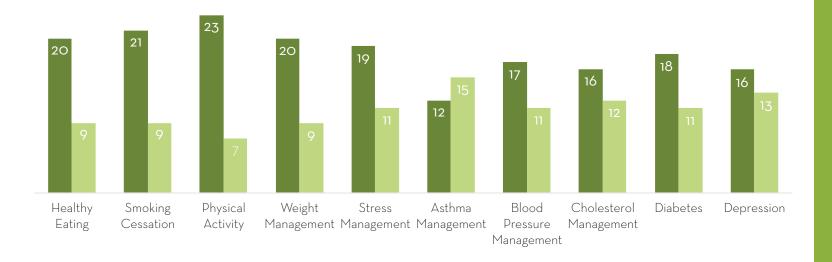
The percentage of the among respondents, ranging from no required percent. Among individual nearly 60 percent of the plans are 30 percent or below. For family plans, in contrast, 85 percent of contributions above 30

Respondents were also surveyed on other benefit offerings. Less than 20 percent of respondents offer adoption assistance or paid parental leave. 42 percent of respondents cover infertility diagnoses, with 26 percent covering infertility treatment, and 13 percent covering in vitro fertilization.

Other Benefit Offerings



Wellness & Disease Management Programs



Yes

DATA DETAIL

Respondents offer a range of disease management and wellness programs to employees, including healthy eating, smoking cessation, physical activity, and weight management programs—all four of which are offered by over 65 percent of respondents.

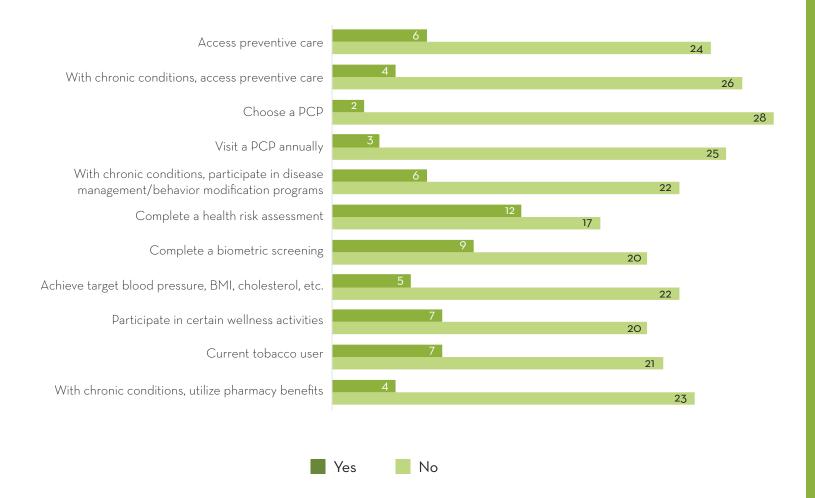
No

Many of the respondents who offer wellness programs make those services available at the worksite. For instance. 60 percent or more of respondents who offer healthy eating, smoking or weight management programs provide those services at the worksite. Other services offered by respondents, such are also offered at the worksite, but by a smaller percentage of respondents.

Respondents Whose Wellness Programs are Offered at the Worksite



Employee Contribution Adjustments

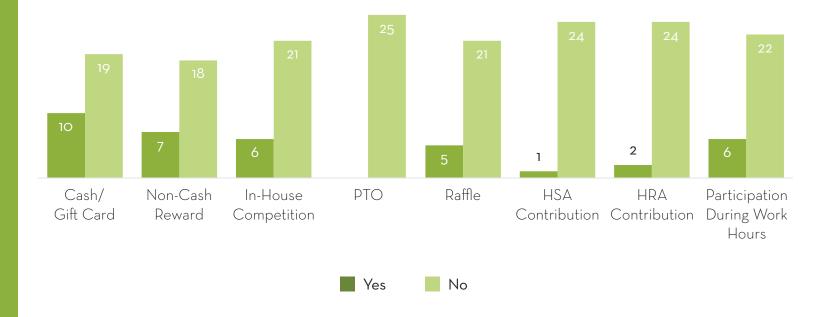


DATA DETAIL

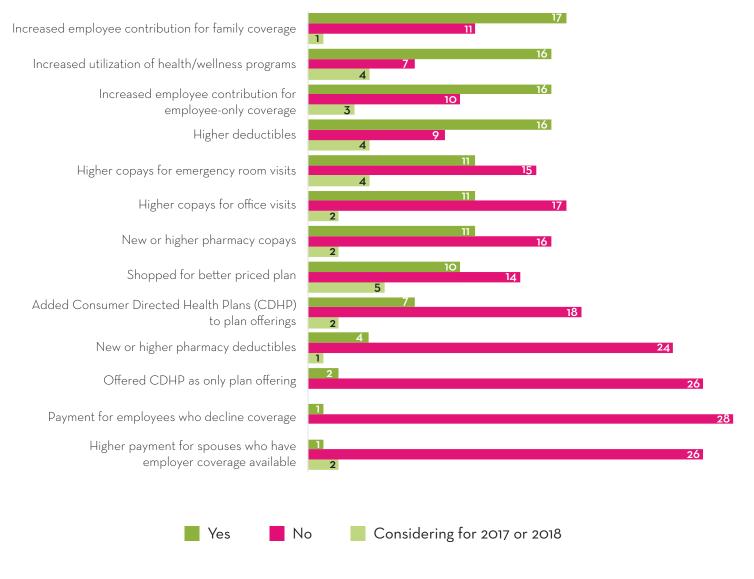
Respondents sometimes adjust employee contributions (typically or deductibles) based on employee participation in specific activities, such as completing a health risk assessment or a biometric screening, participating in wellness programs, or using tobacco. Completing a health risk assessment or a biometric screening are the two activities employee contributions, with 41 percent making adjustments for health risk assessments and 31 percent for biometric remaining activities surveyed, in most instances no more than a

Some respondents offer employees other incentives for programs, such as gift cards, competitions, and raffles. However, utilization of these only cash/gift cards and non-cash rewards offered of respondents.

Other Incentives for Participation in Wellness/Disease Management Programs



Employer Changes to Better Manage Costs in 2014-2016



Data based on 27-30 respondents; total responses for each program noted in the bars

DATA DETAIL

Respondents are employing a variety of strategies to better manage benefit costs. The changes implemented most frequently over the 2014-2016 period include increased employee contribution for both individual and family coverage, increased utilization of health/ wellness programs, and higher deductibles. experienced much uptake among respondents include payments to employees who decline coverage and higher employee contributions to insure spouses who have employer coverage available.

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